



CHAMBER CONNECTIONS

Eastern Shore Chamber of Commerce

Eastern Shore Chamber to Hold Public Meetings to Discuss Transportation Issues on the Eastern Shore

The Eastern Shore Chamber of Commerce in partnership with the Cities of Daphne, Fairhope and Spanish Fort, the Baldwin County Commission, and the business partners of *Blueprint for Tomorrow* has engaged Gresham, Smith and Partners to conduct a transportation feasibility study. As part of the study the firm will solicit public input as part of their information gathering effort. The transportation items to be discussed for feedback at this meeting include the wide variety of types of transportation available and how the community would like to see these integrated into an overall transportation plan. Modes of transportation considered could include pedestrian, bicycle, vehicular, and public transit.

Gresham, Smith and Partners are tasked with determining what type of transportation plan, if any, the public would use and support, how the different modes of transportation would be integrated, and the overall costs/expected revenues associated with the transportation plan.

The public is encouraged to attend and voice their opinions in order to ensure



their views are heard as we plan our transportation future in a way that protects our communities' quality of life.

For more information call the Eastern Shore Chamber of Commerce at 928-6387.

The meetings are to be held:

**Tuesday, Dec. 4
8 AM**

**Spanish Fort
United Methodist Church
Prodissee Center
Spanish Fort**

**Tuesday, Dec. 4
6 PM**

**Good Samaritan Church
7208 Twin Beech Rd.
Fairhope**

**Wednesday, Dec. 5
1:30 PM**

**Eastern Shore
Baptist Church
6847 Park Rd., Daphne**

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*Inserts: Montrose Bay
 Hiway, Andree's Wine,
 Cheese & Things*

*Ads: Advanced Payroll
 Solutions, CyberComm*

*Advertising through the
 Chamber gets results. Call
 928-6387 for information*

Ambassador of the Month

Sherry Sullivan *City of Fairhope*

Congratulations to Sherry Sullivan, Eastern Shore Chamber Ambassador of the Month for September. Sherry was selected because she attended numerous chamber events and activities and acted as liaison for the chamber.



Sherry Sullivan is presented the Ambassador of the Month plaque by Rose Hall

Sherry has been with the City of Fairhope for over seven years as the Director of Senior Services and Special Events. She and her 18 year-old daughter, Abby, live in Fairhope. Abby is currently a student of Faulkner Community College.

Sherry has served as a chamber ambassador for more than more than seven years and also serves on the Mayors' Prayer Breakfast committee.

In addition she is an active member of the Fairhope High School Booster Club. She is on the Fantasy of the Arts Committee for FEEF and is a patron for the Fairhope High School.

When not working for the City and serving the Chamber, Sherry enjoys spending time with her family and attending sporting events.

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Flo Stanton - *Information Specialist*

Carolyn Walthall - *Youth Leadership*

Coordinator

Judy Wilson - *Information Manager*

Jo Wylyly - *Accounts Manager*

Eastern Shore Community & Business Showcase

January 4 & 5, 2008



The Eastern Shore Chamber's Business and Community Showcase is held every January at the Daphne Civic Center. The purpose of this event is to promote and spotlight what is offered on the Eastern Shore to the general public and to provide opportunities for business-to-business networking. The entire public is invited free of charge.

Consider becoming a sponsor. By sponsoring this event your business will also receive added publicity on posters, newspapers, banners and more. Your company will also receive the best of booth selections. Call Angela Kimsey, special events coordinator, at 621-8222 for more info.



Jean Humphries and Linda McDuffie



Gwynn Peterson & Mary Jane Owen

THANK YOU ~ THANK YOU ~ THANK YOU

On behalf of the Board of Directors of the Eastern Shore Chamber of Commerce, I would like to thank all of the people who made the 19th Annual Jubilee Festival such a wonderful success. Our Jubilee Festival committee led by Chair Terri Waring of Bounds Family YMCA, and assisted by Special Events Coordinator Angela Kimsey, did an outstanding job. The rest of the mini power group that puts on this main festival are as follows: Beverley Allen, Helen Bell, Linda Mong, Melinda McGhee, Regina Hanberg, Kenny Graves, Jean Humphreys, Linda McDuffie, Alton Long, Millie Long, Jane Robbins, Gwynn Peterson, Mary Jane Owen, Carla Stewart, Casey Zito, Linda Scott, Sally Wagner, Barbara Ladnier, Laurie Kelly and Lauren Safley.

The Jubilee Festival cannot possibly be held without the efforts and cooperation of the City of Daphne, the wonderful enthusiasm of the City of Daphne employees, and the businesses along the Eastern Shore - especially the businesses in Olde Towne Daphne and our sponsors: Presenting Sponsor Citrin Law Firm; Vision Bank; Bayshore Title Co.; Coca Cola, Sylvan Learning Center, Riviera Utilities, Allen and Allen Accounting, Signature Properties/Old Field, State Farm Lad Drago; Pen Air Federal Credit Union; American Lube Fast; Bryant Bank; HealthSpring; Daphne Utilities; Wells Fargo Mortgage; Will Hughes Catering & Market; Uncorked Fine Wines; Guarantee Title; and GLAM! Photography. Special thanks to FastTimes, LiteMix 99.9, 95KSJ, WALA Fox 10, the CW, WBPG, Herndons, and Bay Rivers Art Guild.

We had an interesting year this year with the construction underway on City Hall, but thanks to the excellent teamwork and the willingness of the city and the committee to work out

of the box, a solution was found and the festival was on! There were over 100 artists and some wonderful entertainers. John Reno and the Half Fast Creekers took care of the stage magnificently once again. We owe a special thank you to Noah Thompson, from the band Roman Street, for coming in at the last minute to fill our Saturday Twilight Hours. Noah created some beautiful music by himself, then one of our artists, Michael Fagan plugged in his electric violin and it sounded like they had played together for years.

You never know what might happen at the Jubilee Festival!

I would also like to also thank the service groups from all over the Eastern Shore for volunteering to help out. The volunteer organization S.E. L. F. and youth groups from Daphne High, Daphne Middle, Bayside and Christ the King helped all weekend long. Without all these wonderful volunteers we would not be able to have a successful festival. We definitely would not be able to host Kids-Art which is always enjoyed by the children. Bay Rivers Art Guild was very generous in hosting a buffet lunch on Sunday at their gallery for the artists to enjoy. Then I would like to commend the Chamber staff who works behind and in front of the scenes to help make the festival a success.

As always, I would like to thank everyone for supporting the Eastern Shore Chamber of Commerce. The strong leadership we build and provide through our organization and the resources we develop and distribute to keep the Eastern Shore area competitive are essential to the continued strength of our businesses and communities.

Remember to support our local Businesses!

*Darrellyn J. Bender
President/CEO
Eastern Shore Chamber of Commerce*



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Fair Business Solutions recently joined the Eastern Shore Chamber of Commerce. Accepting the membership plaque from Chamber Ambassador Jim Byrd, left, are Eileen and John O'Brien. Located at 4 Yacht Club Dr., Ste. 24, the company is a financial services firm and QuickBooks ProAdvisor specializing in financial consulting, accounting & tax, insurance & bonding and resource management. FAIR specializes in service to and partnership with small businesses with experience in: certified public accounting, small business development, controllership, systems development, mergers and acquisitions, insurance management, organizational development, change management, employee benefits and staffing. The company can be reached at (251) 447-0766, elp@FairBusinessSolutions.com or visit www.FairBusinessSolutions.com.



A Fairhope Antiquery recently opened at 100 North Section Street in Fairhope and joined the Eastern Shore Chamber of Commerce. To celebrate, the chamber held a ribbon cutting. Attending the event were: (front row, from left): chamber ambassadors Sandra Bostrom and Sherry Sullivan; Sheila Daniels; Linda Tucker; Jennifer Schmitt, owner; Keith Schmitt; Johnathan Schmitt; Sherry Allen and George Daniels. (Back row, from left): Chamber ambassadors Linda Scott, Morgan Slay, Sally Wagner and Andy Ralph; and Bill Tucker. In front is Jacob Schmitt. A Fairhope Antiquery has 35 dealers offering many high-end furnishings, as well as a wide assortment of collectables and gifts that makes the shop accessible to everyone. For more information call 990-7997 or visit the Web site at www.afairhopeantiquery.com.



Holidays on the Eastern Shore

November

- 15 Lights on for the Holidays! 6 pm, downtown Fairhope.
- 17 Christmas By The Bay for Baldwin County Humane Society, Fairhope Civic Center, Fri. & Sat. 10 am - 6 pm; Sun. 11 am - 4 pm.
- 18 Christmas Open House in Fairhope, 1 - 5 pm.
- 22-23 Happy Thanksgiving!
- 29 Daphne Christmas Parade, followed by lighting of the tree, 6 pm.
- 30 The Nutcracker by Bay Shore Ballet, 7:30 pm, Fairhope Civic Center.

December

- 1 Spanish Fort Christmas Parade, 9 am at Eastern Shore Centre.
- 1 The Nutcracker by Bay Shore Ballet, 10 am (preview matinee) and 3 pm, Fairhope Civic Center.
- 3 Baldwin Pops Christmas Concert, 7 pm at Daphne Civic Center
- 4 & 6 Eastern Shore Choral Society Christmas Concert, St. Francis at the Point, 7:30 pm.
- 7 Fairhope Christmas Parade, 7 pm.
- 13 Carols on the Bluff in Fairhope, 6 pm.
- 17 Eastern Shore Choral Society Messiah Sing-Together, 7:30 pm, Fairhope United Methodist Church.
- 25 Happy Holidays!
- 31 Fairhope's New Year's Eve Family Celebration, 8 pm until 12:30 am.

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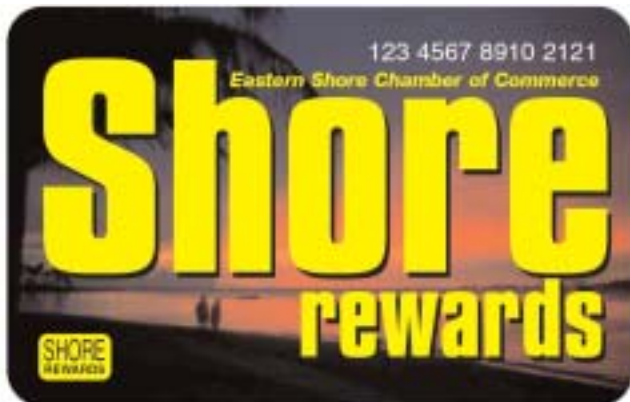
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*New Members
as of October 16, 2007*

THE HOLIDAY SEASON IS HERE!



- √ Drive more sales to your business!
- √ Make \$\$ on sale of Shore Rewards!
- √ Get new customers to your business!
- √ Keep your customers coming back!
- √ Great new benefit to your chamber membership!
- √ Special incentives for participating businesses!

***Are you a member of a non-profit group frequently doing fundraising activities?
The Eastern Shore Chamber of Commerce has a idea for you to make \$\$\$.***

Call: (888) 326-0959 or 490-4650 to find out all about it.

Register for the Shore Rewards Program Today!

Renewed Members

4 Bags, Inc. Clothing & Accessories-Handbags Member 3 Years	Enterprise Rent-A-Car Car Rental Member 8 Years	Marietta Johnson Museum Museum Member 9 Years	Signature Properties Mary Jane Owen Gwynn Peterson Real Estate Company Member 1 Years	Two Men and a Truck Movers-Business, Residential Member 6 Years
Alabama Coastal Foundation Civic or Fraternal Organization Member 3 Years	Fairhope Yacht Club Country Club Member 16 Years	Mercy Medical Hospital Member 22 Years	Sirmon & Pawlowski, PC Accountants-Certified Public Member 12 Years	UCI Communications Telecommunication Products & Services Member 4 Years
American Cancer Society Civic or Fraternal Organization Member 9 Years	Family Security Credit Union Credit Union Member 2 Years	New Image Border Designs Concrete – Decorative Member 1 Year	Starbucks Coffee Company Coffee Shop Member 1 Year	Vision Bank, Daphne Branch Bank Member 2 Years
American Red Cross Civic or Fraternal Organization Member 17 Years	George L. Williamson Attorney-Patents Member 2 Years	NouVeau Par La Rive Salon & Day Spa Salon & Day Spa Member 2 Years	The Hamlet Retirement Community Member 7 Years	Wales West, LLC RV Resort Member 4 Years
Barry L. Booth, DMD Dentist Member 10 Years	Hampton Interiors Floor Covering Member 1 Year	Point Clear Tennis & Swim Tennis Member 7 Years	The Mortgage Source Mortgage Loan Company Member 5 Years	Who's Who in Mobile & Baldwin County Advertising-Marketing Member 2 Years
Bay Bank Mortgage Banking Member 1 Year	Handy Lock of Daphne Storage-Climate Controlled Member 1 Year	Prime Source Mortgage Mortgage Broker Member 1 Year		
Bay Flooring & Design, Inc. Floor Covering Member 13 Years	International Assurance, Inc. Insurance Agency Member 6 Years	Professional Health Care Medical Equipment Member 6 Years		
Colonial Bank Bank Member 24 Years	L. Randall Hollinger, DDS Dentist Member 6 Years	RBC Centura Bank Bank Member 25 Years		
Doors by Design Retail Services Member 4 Years	Lionel W. Noonan, Jr., DMD Dentist Member 11 Years	Red Drum, LLC Advertising & Marketing Member 3 Years		

*Renewed Members as of
October 16, 2007*

Business After Hours

Thursday, November 1, 5 - 7 pm

**The Drapery Makery
16821 State Highway 181, Fairhope**

Eggs & Issues

Tuesday, November 13, 7:30 am

**Thomas Wellness Center
750 Morphy Avenue, Fairhope**

**Speaker: Joanie Stephen
The Smart Solution Group**

**Topic: Work Ethics: The Beginning
Steps to Success**

Cost: \$10 (per person)

Reservations Must be Made and Must be Paid

621-8222



Tourism Traffic Report

September 2007

September 2007 1,211

September 2006 1,494

International Visitors:

September 2007 14

September 2006 47

Tourism information is
available at www.eschamber.com

Demographics Update Data for Baldwin Co. September 2007

Total Homes Sold: 166
Total Homes On Market: 3,302
Average Days on Market: 152
Average Selling Price: \$248,823
Total Condos Sold: 44
Total Condos on Market 2,788
Average Days on Market: 231
Average Selling Price: \$402,600

Unemployment Data:

Alabama 8/07 - 3.8% 8/06 - 3.6%
Baldwin 8/07 - 3.1% 8/06 - 3.0%
United States 8/07 - 4.6% 8/06 - 4.7%

Resources:

Baldwin County Association of Realtors
Alabama Dept. of Industrial Relations
Alabama Bureau of Labor Statistics

NOVEMBER 2007

- 1 Business After Hours, The Drapery Makery, 5 - 7 pm, 621-8222. *An Eastern Shore Chamber of Commerce event.*
- 2 & 3 Raleigh & Raylee Angel Ride benefit motorcycle ride for families of special needs children, starts & ends at Oak Hollow Farm, 626-2653 or 929-2147.
- 4 Celtic Celebration in the Daphne Civic Center outdoor plaza, 2 - 5 pm, 621-3703.
- 10 Veterans' Day Parade, 2 pm, along the streets of downtown Fairhope, 928-3292.
- 10 Mama Mia Cook-off, 6 pm, 2039 Main St., Daphne, benefits SEEDS, 656-SEED.
- 13 Eggs & Issues, Thomas Wallness Center, 7:30 am, 621-8222. Topic: Work Ethics: The Beginning Steps to Success. *An Eastern Shore Chamber of Commerce event.*
- 15 Morning Marketing Meeting, 8 am, Overlook office, 621-8222. *An Eastern Shore Chamber of Commerce event.*
- 15 Lights on for the Holidays, 6 pm, downtown Fairhope.
- 17 Christmas By The Bay, Fairhope Civic Center, benefits Baldwin Co. Humane Society, 928-4585.
- 18 Christmas Open House in Fairhope, 1 - 5 pm.
- 22 & 23 Thanksgiving Day Holidays!
CHAMBER OFFICES CLOSED.
- 29 Daphne Christmas Parade, followed by lighting of the tree, 6 pm, Olde Towne Daphne, 621-3703.
- 30 The Nutcracker by Bay Shore Ballet Academy at Fairhope Civic Center, 7:30 pm, 990-9744.

DECEMBER 2007

- 1 Spanish Fort Christmas Parade, 9 am at Eastern Shore Centre, call Donna at 626-4884.
- 1 The Nutcracker by Bay Shore Ballet Academy at Fairhope Civic Center, 10 am (preview matinee) 3:00 pm, 990-9744.
- 3 Baldwin Pops Christmas Concert, 7 pm at Daphne Civic Center, 988-1260.
- 4 ES Choral Society Christmas Concert, St. Francis at the Pointe, 7:30 pm 929-1896.
- 6 Business After Hours, 5 - 7 pm, 621-8222. *An Eastern Shore Chamber of Commerce event.*
- 6 ES Choral Society Christmas Concert at St. Francis at the Pointe, 7:30 pm 929-1896
- 7 Fairhope Christmas Parade, 7 pm, 990-0218.
- 11 Eggs & Issues, 7:30 am, 621-8222. *An Eastern Shore Chamber of Commerce event.*
- 13 Carols on the Bluff, 6 pm, Henry George Park, Fairhope, 990-0218.
- 17 ES Choral Society Messia Sing-Together, 7:30 pm at Fairhope United Methodist Church, 929-1896.
- 20 Morning Marketing Meeting, 8 am, Scenic Overlook office. *An Eastern Shore Chamber of Commerce event.*
- 21 Eastern Shore Chamber offices close at noon for the holidays! Open again on the 26th.
- 31 Fairhope's New Years Eve Family Celebration, 8 pm 'till 12:30 am, 928-2835.



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